

# FORTISALBERTA INC.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

For the three months ended March 31, 2015

May 1, 2015

The following Management's Discussion and Analysis ("MD&A") of FortisAlberta Inc. (the "Corporation") should be read in conjunction with the following: (i) the unaudited interim financial statements and notes thereto for the three months ended March 31, 2015, prepared in accordance with accounting principles generally accepted in the United States ("US GAAP"); (ii) the audited financial statements and notes thereto for the year ended December 31, 2014, prepared in accordance with US GAAP; and (iii) the MD&A for the year ended December 31, 2014. All financial information presented in this MD&A has been prepared in accordance with US GAAP and is expressed in Canadian dollars unless otherwise indicated.

### FORWARD-LOOKING STATEMENTS

*The Corporation includes forward-looking information in the MD&A within the meaning of applicable securities laws in Canada ("forward-looking information"). The purpose of the forward-looking information is to provide management's expectations regarding the Corporation's future growth, results of operations, performance, business prospects and opportunities and may not be appropriate for other purposes. All forward-looking information is given pursuant to the "safe harbour" provisions of applicable Canadian securities legislation. The words "anticipates", "believes", "budgets", "could", "estimates", "expects", "forecasts", "intends", "may", "might", "plans", "projects", "schedule", "should", "will", "would" and similar expressions are often intended to identify forward-looking information, although not all forward-looking information contains these identifying words. The forward-looking information reflects management's current beliefs and is based on information currently available to management.*

*The forward-looking information in the MD&A includes, but is not limited to, statements regarding: the expected timing of filing of regulatory applications and receipt of regulatory decisions; the expectation that sufficient cash will be generated to pay all operating costs and interest expense from internally generated funds; the expectation that sufficient cash to finance ongoing capital expenditures will be generated from a combination of long-term debt and short-term borrowings, internally generated funds and equity contributions; the expectation that the Corporation will continue to have access to the required capital on reasonable market terms; and the Corporation's forecast gross capital expenditures for 2015. The forecasts and projections that make up the forward-looking information are based on assumptions that include, but are not limited to: the receipt of applicable regulatory approvals and requested rate orders; no significant operational disruptions or environmental liability due to a catastrophic event or environmental upset caused by severe weather, other acts of nature or other major events; the continued ability to maintain the electricity systems to ensure their continued performance; favourable economic conditions; no significant variability in interest rates; sufficient liquidity and capital resources; maintenance of adequate insurance coverage; the ability to obtain licences and permits; retention of existing service areas; continued maintenance of information technology infrastructure; favourable labour relations; and sufficient human resources to deliver service and execute the capital program.*

*The forward-looking information is subject to risks, uncertainties and other factors that could cause actual results to differ materially from historical results or results anticipated by the forward-looking information. The factors that could cause results or events to differ from current expectations include, but are not limited to: regulatory risk; loss of service areas; political risk; a severe and prolonged economic downturn; environmental risks; capital resources and liquidity risks; operating and maintenance risks; weather conditions in geographic areas where the Corporation operates; risk of failure of information technology infrastructure; cyber-security risk; insurance coverage risk; risk of loss of permits and rights-of-way; labour relations risk; human resources risk; adverse results from litigation; and the ability to report under US GAAP beyond 2018.*

*All forward-looking information in the MD&A is qualified in its entirety by the above cautionary statements and, except as required by law, the Corporation undertakes no obligation to revise or update any forward-looking information as a result of new information, future events or otherwise after the date hereof.*

## THE CORPORATION

The Corporation is a regulated electricity distribution utility in the Province of Alberta. Its business is the ownership and operation of electricity distribution facilities that distribute electricity generated by other market participants from high-voltage transmission substations to end-use customers. The Corporation does not own or operate generation or transmission assets and is not involved in the direct sale of electricity. It is intended that the Corporation remain a regulated electricity utility for the foreseeable future, focusing on the delivery of safe, reliable and cost-effective electricity services to its customers in Alberta.

The Corporation operates a largely rural, approximately 120,000 kilometre, low-voltage distribution network in central and southern Alberta, which serves approximately 532,000 electricity customers comprised of residential, commercial, farm, oil and gas, and industrial consumers.

The Corporation is regulated by the Alberta Utilities Commission (the "AUC") pursuant to the *Alberta Utilities Commission Act* (the "AUC Act"). The AUC's jurisdiction, pursuant to the *Electric Utilities Act* (the "EUA"), the *Public Utilities Act*, the *Hydro and Electric Energy Act* and the *AUC Act*, includes the approval of distribution tariffs for regulated distribution utilities, such as the Corporation, including the rates and terms and conditions on which service is to be provided by those utilities. The timing of recognition of certain assets, liabilities, revenues and expenses as a result of regulation may differ from that otherwise expected using US GAAP for entities not subject to rate regulation.

Effective January 1, 2013, the AUC prescribed that distribution utilities in Alberta, including the Corporation, move to a form of rate regulation referred to as performance-based regulation ("PBR") for a five-year term. Under PBR, a formula that estimates inflation annually and assumes productivity improvements is used to determine distribution rates on an annual basis. Each year this formula is applied to the preceding year's distribution rates. The 2012 distribution rates are the base rates upon which the formula was first applied and they were set using a traditional cost-of-service model whereby the AUC established the Corporation's revenue requirements, being those revenues corresponding to the costs associated with the distribution business, and provided a rate of return on a deemed equity component of capital structure ("ROE") applied to rate base assets. The Corporation's ROE for ratemaking purposes was 8.75% for 2012 with a deemed equity ratio of 41%. For 2013, 2014 and 2015, the Corporation's ROE has been set at 8.30% with a deemed equity ratio of 40%.

The PBR plan includes mechanisms for the recovery or settlement of items determined to flow through directly to customers ("Y factor") and the recovery of costs related to capital expenditures that are not being recovered through the inflationary factor of the formula ("K factor" or "capital tracker"). The AUC also approved a Z factor, a PBR re-opener and an ROE efficiency carry-over mechanism. The Z factor permits an application for recovery of costs related to significant unforeseen events. The PBR re-opener permits an application to re-open and review the PBR plan to address specific problems with the design or operation of the PBR plan. The use of the Z factor and PBR re-opener mechanisms is associated with certain thresholds. The ROE efficiency carry-over mechanism provides an efficiency incentive by permitting a utility to continue to benefit from any efficiency gains achieved during the PBR term for two years following the end of that term.

The Corporation is an indirect, wholly-owned subsidiary of Fortis Inc. ("Fortis"), which is a diversified, international electricity and gas distribution utility holding company having investments in distribution, transmission and generation utilities, real estate and hotel operations.

## REGULATORY MATTERS

### Generic Cost of Capital

In March 2015, the AUC issued Decision 2191-D01-2015 (the "2015 GCOC Decision") related to the Generic Cost of Capital ("GCOC") proceeding. In this decision, the AUC set the Corporation's allowed ROE for 2013 to 2015 at 8.30%, down from the interim allowed ROE of 8.75%, and set the deemed equity ratio at 40%, down from 41%.

The AUC also decided that it will not re-establish a formula-based approach to setting annual ROE at this time. Instead, the allowed ROE of 8.30% and deemed equity ratio of 40% would remain in effect for 2016 and beyond, on an interim basis.

For Alberta utilities under PBR, including FortisAlberta, the impact of the changes to the allowed ROE and capital structure resulting from the 2015 GCOC Decision applies to the portion of rate base that is funded by capital tracker revenue only. For assets not being funded by capital tracker revenue, no revenue adjustment is required for the change in allowed ROE or capital structure from those set in an earlier GCOC decision, which had set the allowed ROE at 8.75% and deemed equity ratio of 41%.

In April 2015, the Corporation filed an application with the Alberta Court of Appeal for permission to appeal aspects of the 2015 GCOC Decision. This appeal application was focused primarily on areas of the 2015 GCOC Decision related to cost responsibility for stranded assets. Appeals related to the GCOC Decision issued in 2011 and the Utility Asset Disposition Decision issued in 2013, similarly pertaining to the cost responsibility for stranded assets, are still outstanding and an appeal hearing with respect to these earlier appeals is scheduled to be heard in June 2015.

### Capital Tracker Applications

In March 2015, the AUC issued Decision 3220-D01-2015 (the "2015 Capital Tracker Decision") related to the Corporation's 2013, 2014 and 2015 capital tracker application. The 2015 Capital Tracker Decision: (i) indicated that the majority of the Corporation's capital programs met the criteria established in the original PBR decision and were, therefore, approved for collection from customers as a K factor; (ii) approved the Corporation's accounting test; and (iii) provided clarification on certain inputs to be used in the accounting test, including the conclusion that the weighted average cost of capital used in the accounting test is to be based on actual debt rates and the allowed ROE and capital structure approved in the 2015 GCOC Decision.

While the majority of the Corporation's capital programs were approved as filed, certain capital programs were only partially approved. The AUC indicated that additional evidence supporting these capital programs can be provided in a later filing.

The Corporation filed the required Compliance Filing in April 2015. In the Compliance Filing the Corporation requested that the adjustments to capital tracker revenue be considered in the 2016 Annual Rates Application, to be filed in September 2015, and reflected in customer rates effective January 1, 2016. A decision on the Compliance Filing is expected in the second half of 2015.

Additional capital tracker revenue of \$10.3 million was recognized in the first quarter of 2015 related to 2013 and 2014 capital tracker expenditures. This capital tracker revenue adjustment reflects the impact of the 2015 Capital Tracker Decision and the 2015 GCOC Decision, taking into consideration the revenue already collected from customers via the 60% capital tracker placeholders for 2013 and 2014.

The recognition of capital tracker revenue for 2015 related to the Corporation's 2015 capital program reflects the impact of both the 2015 Capital Tracker Decision and the 2015 GCOC Decision, taking into consideration the estimated 2015 capital expenditures related to qualifying capital programs.

The funding of capital expenditures during the PBR term is a material aspect of the PBR plan for the Corporation. The PBR plan provides the capital tracker mechanism to fund the recovery of costs associated with certain qualifying capital tracker expenditures; however, how that mechanism would be interpreted and applied to the Corporation had been uncertain. As a result of receiving the 2015 Capital Tracker Decision, the appeal application related to the PBR plan, which had been filed in late 2012, was withdrawn during the quarter.

### 2016 Generic Cost of Capital Proceeding

In April 2015, the AUC initiated a 2016 GCOC proceeding. A pre-proceeding conference will be held on May 26, 2015, after which the AUC will identify the issues it has determined to be "in-scope" for this proceeding. In addition, an informal roundtable discussion will be held in June 2015 to explore procedural alternatives that may expedite completion of the 2016 GCOC proceeding in a timely manner.

### 2016 and 2017 Capital Tracker Application

In May 2015, the Corporation will file an application with the AUC seeking capital tracker revenue for 2016 and 2017, as well as a true-up to the actual 2014 capital expenditures. As part of this application, the Corporation will provide more comprehensive information on the components of the capital programs that were not fully approved in the 2015 Capital Tracker Decision, seeking approval of the related capital expenditures incurred in 2013 and 2014, and forecast for 2015. A hearing related to this proceeding is scheduled for October 2015 with a decision from the AUC expected in the first quarter of 2016.

## RESULTS OF OPERATIONS

### Highlights

(\$ thousands)	Three Months Ended March 31		
	2015	2014	Variance
Revenues	146,650	126,845	19,805
Cost of sales	46,292	43,209	3,083
Depreciation	38,713	35,764	2,949
Amortization	2,391	4,896	(2,505)
Other income	865	1,357	(492)
Income before interest expense and income taxes	60,119	44,333	15,786
Interest expense	18,748	19,017	(269)
Income before income taxes	41,371	25,316	16,055
Income tax recovery	(12)	(105)	93
Net income	41,383	25,421	15,962

Net income for the first quarter of 2015 increased \$16.1 million compared to the same period in 2014. The increase was primarily due to the recognition in 2015 of a capital tracker revenue adjustment of \$10.3 million related to 2013 and 2014 as a result of the 2015 Capital Tracker and 2015 GCOC Decisions, and the additional impact of rate base growth associated with 2015 capital expenditures funded by capital tracker revenue and growth in the number of customers. These increases were partially offset by the timing of certain operating costs.

The following table outlines the significant variances in the Results of Operations for the three months ended March 31, 2015 as compared to March 31, 2014:

Item	Variance (\$ millions)	Explanation
Revenues	19.8	Electric rate revenue increased by \$19.3 million primarily due to the recognition of the capital tracker revenue adjustment related to 2013 and 2014 of \$10.3 million in the first quarter of 2015. The increase was also due to higher 2015 revenue resulting from the approved I-X increase of 1.49% together with the estimated capital tracker revenue based on the 2015 Capital Tracker and the 2015 GCOC Decisions, growth in the number of customers, and net increases in revenues related to flow-through items which were fully offset in cost of sales.  Other revenue increased by \$0.5 million primarily due to increases in various miscellaneous revenues.
Cost of sales	3.1	The increase was primarily driven by net increases in costs that qualify as flow-through items which were fully offset in electric rate revenue, higher labour and benefit costs driven by inflation and wage increases, and differences in timing of certain operating costs.  Labour and benefit costs and contracted manpower costs comprised approximately 61% of total cost of sales.

Item	Variance (\$ millions)	Explanation
Depreciation	2.9	The increase was due to continued investment in capital assets and net increases in depreciation rates based on the results of a technical update to the depreciation study. Refer to the Significant Accounting Estimates section of this MD&A for further information.
Amortization	(2.5)	The decrease was primarily due to decreases in amortization rates based on the results of a technical update to the depreciation study. Refer to the Significant Accounting Estimates section of this MD&A for further information.

## SUMMARY OF QUARTERLY RESULTS

The following table sets forth certain unaudited quarterly information of the Corporation:

(\$ thousands)	Revenues	Net Income
March 31, 2015	146,650	41,383
December 31, 2014	132,135	24,411
September 30, 2014	130,942	27,213
June 30, 2014	128,113	25,352
March 31, 2014	126,845	25,421
December 31, 2013	120,255	17,211
September 30, 2013	120,046	25,676
June 30, 2013	116,836	24,077

Changes in revenues and net income from quarter to quarter are a result of many factors including regulatory decisions, energy deliveries, number of customer sites, ongoing investment in energy infrastructure, and changes in income tax expense due to fluctuations in future income tax expenses and recoveries resulting from changes in deferral account balances, availability of tax recoveries and levels of taxable income. The quarterly information presented above has been impacted by specific regulatory decisions. As approved by the AUC, the allowance for funds used during construction ("AFUDC") is recognized in the first and fourth quarters of the year. There is no significant seasonality in the Corporation's operations.

### March 31, 2015/December 31, 2014

Net income for the quarter ended March 31, 2015 increased \$17.0 million compared to the quarter ended December 31, 2014. Revenue increased by \$14.5 million primarily driven by the recognition of the capital tracker revenue adjustment related to 2013 and 2014 of \$10.3 million in the first quarter of 2015. The increase was also due to higher 2015 revenue resulting from the approved I-X increase of 1.49% together with the estimated capital tracker revenue based on the 2015 Capital Tracker and the 2015 GCOC Decisions and net increases in revenues related to flow-through items which were fully offset in cost of sales. These increases were partially offset by \$2.3 million lower revenue related to the timing of the provision of third-party services. Cost of sales decreased \$1.6 million primarily due to the timing of general operating costs and use of contracted manpower, partially offset by net increases in costs that qualify as flow-through items which were fully offset in electric rate revenue and increases in labour and benefit costs. Interest expense decreased \$1.4 million due to the repayment of \$200.0 million senior unsecured debentures in October 2014 and lower carrying costs as a result of lower Alberta Electric System Operator ("AESO") charges deferral account balances.

### December 31, 2014/September 30, 2014

Net income for the quarter ended December 31, 2014 decreased \$2.8 million compared to the quarter ended September 30, 2014. Revenue increased by \$1.2 million mainly due to higher revenue related to the provision of third-party services and cost of sales increased \$4.8 million primarily due to higher labour and benefit costs and timing of general operating costs. Interest expense increased \$0.7 million due to the issuance of \$275.0 million senior unsecured debentures in September 2014 and the repayment of \$200.0 million senior unsecured debentures in October 2014. The decreases in net income were partially offset by an increase in other income of \$1.5 million and a decrease in interest expense of \$1.2 million related to the equity and debt portions of AFUDC, respectively.

**September 30, 2014/June 30, 2014**

Net income for the quarter ended September 30, 2014 increased \$1.9 million compared to the quarter ended June 30, 2014. Revenue increased by \$2.8 million mainly due to higher electric rate revenue as a result of customer growth, partially offset by net decreases in revenues related to flow-through items which were fully offset in cost of sales. Cost of sales increased \$1.2 million primarily due to timing of expenses, partially offset by net decreases in costs that qualify as flow-through items which were fully offset in electric rate revenue.

**June 30, 2014/March 31, 2014**

Net income for the quarter ended June 30, 2014 was comparable to the quarter ended March 31, 2014. Revenue increased by \$1.3 million mainly due to an increase in the number of customers and higher demand relating to the start of irrigation season, partially offset by net decreases in revenues related to flow-through items which were fully offset in cost of sales. Cost of sales decreased \$1.3 million primarily due to timing of expenses and net decreases in costs that qualify as flow-through items which were fully offset in electric rate revenue. Other income decreased \$1.3 million and interest expense increased \$1.2 million related to the equity and debt portions of the AFUDC, respectively.

**March 31, 2014/December 31, 2013**

Net income for the quarter ended March 31, 2014 increased \$8.2 million compared to the quarter ended December 31, 2013. Revenue increased by \$6.6 million primarily driven by net increases in revenues related to flow-through items which were fully offset in cost of sales, the interim distribution rate increase of approximately 5.36% and growth in the number of customers. Cost of sales decreased \$0.3 million primarily due to the timing of general operating costs and use of contracted manpower, partially offset by increases in labour and benefit costs due to inflation and wage increases and net increases in costs that qualify as flow-through items which were fully offset in electric rate revenue. Depreciation decreased \$1.2 million due to timing of depreciation expense, partially offset by an increase in capital assets.

**December 31, 2013/September 30, 2013**

Net income for the quarter ended December 31, 2013 decreased \$8.5 million compared to the quarter ended September 30, 2013. Revenue was comparable quarter over quarter. Cost of sales increased \$4.5 million primarily due to higher labour and benefit costs, and timing of general operating costs, partially offset by incremental restoration costs related to the southern Alberta flooding in the third quarter. Depreciation increased \$4.9 million primarily due to an increase in capital assets and timing of depreciation expense. Interest expense increased \$1.5 million due to the issuance of \$150.0 million senior unsecured debentures in September 2013. The decreases in net income were partially offset by an increase in other income of \$1.4 million and a decrease in interest expense of \$1.2 million related to the equity and debt portions of AFUDC, respectively.

**September 30, 2013/June 30, 2013**

Net income for the quarter ended September 30, 2013 increased \$1.6 million compared to the quarter ended June 30, 2013. Revenue increased by \$3.2 million mainly due to higher electric rate revenue as a result of customer growth. Cost of sales increased \$0.6 million primarily due to timing of expenses and incremental restoration costs related to the southern Alberta flooding. Depreciation increased \$0.6 million primarily due to an increase in capital assets. Interest increased \$0.4 million primarily due to the issuance of \$150.0 million senior unsecured debentures in September 2013.

## FINANCIAL POSITION

The following table outlines the significant changes in the Balance Sheet as at March 31, 2015 as compared to December 31, 2014:

Item	Variance (\$ millions)	Explanation
<b>Assets:</b>		
Accounts receivable	16.2	The increase was primarily driven by higher transmission riders, increased base rates for distribution and transmission services and growth in the number of customers.
Regulatory assets (current and long-term)	24.5	The increase was primarily due to increases in the deferred income tax regulatory deferral, the K factor deferral representing 2013 and 2014 capital tracker revenue to be collected in future rates, and deferred overhead costs.
Property, plant and equipment	48.3	The increase was due to continued investment in energy infrastructure, partially offset by depreciation and customer contributions.
<b>Liabilities and Shareholder's equity:</b>		
Accounts payable and other current liabilities	(16.7)	The decrease was primarily due to decreases in accrued labour and a net refund of customer deposits as the associated transmission connected projects were completed during the quarter. These decreases were partially offset by increases in accrued interest due to the timing of interest payments on long-term debt.
Regulatory liabilities (current and long-term)	9.3	The increase was primarily due to increases in the provision for future site restoration costs and the AESO charges deferral account.
Deferred income tax (long-term deferred income tax liabilities net of current deferred income tax assets)	15.8	The increase was primarily due to higher temporary differences relating to capital assets.
Debt (including short-term borrowings)	56.9	The increase was primarily related to \$46.0 million higher drawings on the Corporation's committed credit facility and an increase of \$10.9 million in short-term borrowings.
Shareholder's equity	26.4	The increase was due to net income for the quarter, less dividends paid.

## SOURCES AND USES OF LIQUIDITY AND CAPITAL RESOURCES

The Corporation's primary sources of liquidity and capital resources are the following:

- funds generated from operations;
- the issuance and sale of debt instruments;
- bank financing and operating lines of credit; and
- equity contributions from the Corporation's parent.

## STATEMENTS OF CASH FLOWS

(\$ thousands)	Three Months Ended March 31		
	2015	2014	Variance
Cash, beginning of period	-	-	-
Cash from (used in):			
Operating activities	53,931	102,961	(49,030)
Investing activities	(95,868)	(66,999)	(28,869)
Financing activities	41,937	(35,962)	77,899
Cash, end of period	-	-	-

### Operating Activities

For the three months ended March 31, 2015, net cash provided from operating activities was \$49.0 million lower than for the same period in 2014. The decrease was primarily due to the timing of collection of accounts receivable balances, the timing of the flow through of transmission costs as revenue was collected from customers on a different timeline than costs were paid to the AESO, higher cash interest paid associated with the issuance of long-term debt in September 2014, and the timing of payment of accounts payable balances. The decreases were partially offset by higher cash receipts associated with an increase in revenues.

The Corporation expects to be able to pay all operating costs and interest expense out of operating cash flows, with some residual available for dividend payments to the parent company and/or capital expenditures.

### Investing Activities

(\$ thousands)	Three Months Ended March 31		
	2015	2014	Variance
Capital expenditures:			
Customer growth <sup>(1)</sup>	43,655	39,067	4,588
Externally driven and other <sup>(2)</sup>	9,792	9,707	85
Sustainment <sup>(3)</sup>	24,867	17,621	7,246
AESO contributions <sup>(4)</sup>	15,919	1,260	14,659
Gross capital expenditures	94,233	67,655	26,578
Less: customer contributions	(8,176)	(7,414)	(762)
Net capital expenditures	86,057	60,241	25,816
Adjustment to net capital expenditures for:			
Non-cash working capital	11,882	6,857	5,025
Costs of removal, net of salvage proceeds	3,333	2,881	452
Capitalized depreciation, capital inventory, AFUDC, and other	(5,404)	(2,980)	(2,424)
Cash used in investing activities	95,868	66,999	28,869

<sup>(1)</sup> Includes new customer connections

<sup>(2)</sup> Includes upgrades associated with substations, line moves, new connections for independent power producers and the distribution control centre

<sup>(3)</sup> Includes planned maintenance, capacity increases, facilities, vehicles and information technology

<sup>(4)</sup> Reflects the Corporation's required contributions towards transmission projects as determined by the AUC approved investment levels and paid when transmission projects are approved

For the three months ended March 31, 2015, the Corporation's gross expenditures were \$94.2 million, compared to \$67.7 million for the same period in 2014. Expenditures related to customer growth increased \$4.6 million due to the timing of oil and gas, and commercial customer connections period over period, partially offset by lower expenditures for residential customers. Sustainment expenditures increased \$7.2 million due to higher expenditures for planned maintenance, information technology and facilities. AESO contributions increased \$14.7 million due to project delays in 2014 as well as additional transmission work scheduled for 2015.

It is expected that ongoing capital expenditures will be financed from funds generated by operating activities, drawings on the committed credit facility, proceeds from issuance of debt, and equity contributions from Fortis via Fortis Alberta Holdings Inc., the Corporation's parent and an indirectly wholly owned subsidiary of Fortis.

### Capital Expenditures Forecast

The Corporation has forecast gross capital expenditures for 2015 of approximately \$383.3 million, down \$33.3 million from the \$416.6 million disclosed in the MD&A for the year ended December 31, 2014. The decrease was due to lower AESO contributions as a result of lower transmission expenditures forecast by the AESO and an expected decrease in customer growth capital expenditures as a result of a decline in economic activity.

The 2015 capital expenditures are based on detailed forecasts, which include numerous assumptions such as customer demand, projected growth in the number of customer sites, weather, cost of labour and material and other factors that could cause actual results to differ from forecast. A general or extended decline in Alberta's economy, or in the Corporation's service areas in particular, would be expected to have the effect of reducing demand for electricity over time. Significantly reduced electricity demand in the Corporation's service areas could materially reduce capital spending, specifically capital spending related to customer growth, externally driven and AESO contributions.

### Financing Activities

For the three months ended March 31, 2015, cash from financing activities increased \$77.9 million compared to the same period in 2014. This increase was primarily due to a \$66.0 million increase in net borrowings under the committed credit facility and an increase in short-term borrowings of \$13.1 million.

The Corporation anticipates it will be able to meet interest payments on outstanding indebtedness from internally generated funds, but expects to rely upon the proceeds of new indebtedness to meet the principal obligations when due.

## CONTRACTUAL OBLIGATIONS

The Corporation's contractual obligations have not changed materially from those disclosed in the MD&A for the year ended December 31, 2014.

## CAPITAL MANAGEMENT

The Corporation's objective when managing capital is to ensure ongoing access to capital to allow it to build and maintain the electricity distribution facilities within the Corporation's service territory. To ensure this access to capital, the Corporation targets a capital structure that includes approximately 60% debt and 40% equity. This targeted capital structure excludes the effects of goodwill and other items that do not impact the deemed regulatory capital structure. This ratio is maintained by the Corporation through the issuance of debentures or other debt and/or equity contributions by Fortis via Fortis Alberta Holdings Inc.

### Summary of Capital Structure

As at:	March 31, 2015		December 31, 2014	
	\$ millions	%	\$ millions	%
Total debt	1,614.3	56.8	1,557.4	56.4
Shareholder's equity	1,229.3	43.2	1,202.8	43.6
	2,843.6	100.0	2,760.2	100.0

The Corporation has externally imposed capital requirements by virtue of its Trust Indenture and committed credit facility that limit the amount of debt that can be incurred relative to equity. As at March 31, 2015, the Corporation was in compliance with these externally imposed capital requirements.

As at March 31, 2015, the Corporation had an unsecured committed credit facility with an available amount of \$250.0 million maturing in August 2019. Drawings under the committed credit facility are available by way of prime loans, bankers' acceptances and letters of credit. Prime loans bear an interest rate of prime and bankers' acceptances are issued at the applicable bankers' acceptance discount rate plus a stamping fee of 1.0%. The weighted average effective interest rate for the three months ended March 31, 2015 on the committed credit facility was 2.4% (2014 - 3.0%). As at March 31, 2015, there were \$69.0 million in drawings under the committed credit facility (December 31, 2014 - \$23.0 million).

## CREDIT RATINGS

As at March 31, 2015, the Corporation's debentures were rated by DBRS at A (low) and by Standard and Poor's at A-. In February 2015, DBRS confirmed the Corporation's credit rating of A (low) with a Positive trend.

## OUTSTANDING SHARES

Authorized – unlimited number of:

- Common shares;
- Class A common shares; and
- First preferred non-voting shares, redeemable, cumulative dividend at 10% of the redemption price. Subject to applicable law, the Corporation shall have the right to redeem, at any time, all or any part of the then outstanding first preferred shares for \$348.9 million together with any accrued and unpaid dividends up to the redemption date.

Issued:

- 63 Class A common shares, with no par value

## OFF-BALANCE SHEET ARRANGEMENTS

With the exception of letters of credit outstanding of \$0.4 million as at March 31, 2015 (December 31, 2014 - \$0.4 million), the Corporation had no off-balance sheet arrangements.

## RELATED PARTY TRANSACTIONS

In the normal course of business, the Corporation transacts with Fortis and other subsidiaries of Fortis. Amounts due from or to related parties were measured at the exchange amount and were as follows:

As at: (\$ thousands)	March 31, 2015	December 31, 2014
<b>Accounts receivable</b>		
Loans <sup>(1)</sup>	27	20
Related parties	118	58
	145	78
<b>Accounts payable and other current liabilities</b>		
Related parties	101	1,451

<sup>(1)</sup> These loans are to officers of the Corporation and may include stock option loans, employee share purchase plan loans and employee personal computer purchase program loans.

The Corporation bills related parties on terms and conditions consistent with billings to third parties. These require amounts to be paid on a net 30 day basis with interest on overdue amounts charged at a rate of 1.5% per month (19.56% per annum). Terms and conditions on amounts billed to the Corporation by related parties are net 30 days with interest being charged on any overdue amounts.

Related party transactions included in other revenue, cost of sales and interest expense were measured at the exchange amount and were as follows:

(\$ thousands)	Three Months Ended March 31	
	2015	2014
Included in other revenue <sup>(1)</sup>	233	108
Included in cost of sales <sup>(2)</sup>	1,100	922
Included in interest expense <sup>(3)</sup>	-	32

<sup>(1)</sup> Includes services provided to Fortis and subsidiaries of Fortis related to metering, information technology, material sales and intercompany employee services

<sup>(2)</sup> Includes charges from Fortis and subsidiaries of Fortis related to corporate governance expenses, stock-based compensation costs, consulting services, travel and accommodation expenses, and pension costs

<sup>(3)</sup> Reflects interest expense paid on a demand note from Fortis which was borrowed and repaid during the first quarter of 2014

All services provided to or received from related parties were billed on a cost-recovery basis.

## FINANCIAL INSTRUMENTS

The following table represents the fair value measurements of the Corporation's financial instruments:

Long-term debt as at: (\$ thousands)	March 31, 2015	December 31, 2014
Fair value <sup>(1)</sup>	1,974,182	1,856,403
Carrying value	1,533,987	1,533,982

<sup>(1)</sup> The fair value of the long-term debt was estimated using level 2 inputs based on the indicative prices for the same or similarly rated issues for debt of the same remaining maturities.

The fair values of the Corporation's financial instruments reflect a point-in-time estimate based on current and relevant market information about the instruments as at the balance sheet dates. The estimates cannot be determined with precision as they involve uncertainties and matters of judgment; therefore, may not be relevant in predicting the Corporation's future earnings or cash flows.

The carrying value of financial instruments included in current assets, long-term other assets, short-term borrowings and current liabilities on the balance sheets approximate their fair value, which reflects the short-term maturity, normal trade credit terms and/or nature of these financial instruments.

## SIGNIFICANT ACCOUNTING ESTIMATES

The preparation of the Corporation's financial statements in accordance with US GAAP requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting periods. Estimates and judgments are based on historical experience, current conditions and various other assumptions believed to be reasonable under the circumstances.

Due to changes in facts and circumstances, and the inherent uncertainty in making estimates, actual results may differ materially from current estimates. Estimates and judgments are reviewed periodically and as adjustments become necessary they are recognized in the period they become known.

There were no material changes to the Corporation's significant accounting estimates during the three months ended March 31, 2015 from those disclosed in the MD&A for the year ended December 31, 2014.

### **Depreciation and Amortization**

Effective January 1, 2015, depreciation and amortization rates were changed based on the results of a technical update to the last approved depreciation study, and the impact to first quarter 2015 financial results was an increase to depreciation of approximately \$0.8 million and a decrease to amortization of approximately \$2.4 million. The depreciation and amortization rates used to record depreciation and amortization expense in 2014 were developed based on capital asset balances as at December 2010. Management has reviewed these depreciation and amortization rates and determined that the completion of a technical update to the depreciation study was appropriate given the change in capital asset balances since December 2010.

Depreciation and amortization estimates are based primarily on significant depreciation parameters, including the service life of assets and expected net salvage percentages, which are periodically calculated in a depreciation study and approved by the AUC. The depreciation and amortization rates are subject to change when a new depreciation study is completed by the Corporation and approved by the AUC or when a technical update to the depreciation study is completed. A technical update develops depreciation and amortization rates for the current capital asset balances based on the approved depreciation parameters.

## **CHANGES IN ACCOUNTING POLICIES**

The Corporation's 2015 unaudited interim financial statements have been prepared following the same accounting policies as those used in preparing the Corporation's 2014 audited annual financial statements.

### **Future Accounting Pronouncements**

#### **Revenue from Contracts with Customers**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers*. The amendments in this update create Accounting Standards Codification ("ASC") Topic 606, *Revenue from Contracts with Customers*, and supersede the revenue recognition requirements in ASC Topic 605, *Revenue Recognition*, including most industry-specific revenue recognition guidance throughout the codification. This standard completes a joint effort by FASB and the International Accounting Standards Board to improve financial reporting by creating common revenue recognition guidance for US GAAP and International Financial Reporting Standards that clarifies the principles for recognizing revenue and that can be applied consistently across various transactions, industries and capital markets. This update is effective for annual and interim periods beginning on or after December 15, 2016 and is to be applied on a full retrospective or modified retrospective basis. In April 2015, FASB issued an Exposure Draft of a proposed ASU that would delay by one year the effective date of this new revenue recognition standard and allow early adoption as of the original effective date. The Corporation is assessing the impact that the adoption of this standard will have on its financial statements and is in the process of identifying contracts with customers and performance obligations in contracts.

#### **Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern**

In August 2014, FASB issued ASU 2014-15, *Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern*. The amendments in this update are intended to provide guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and provide related disclosures. This update is effective for annual and interim periods beginning on or after December 15, 2016. Early adoption is permitted. The Corporation does not expect that the adoption of this update will have a material impact on its financial statements.

#### **Simplifying the Presentation of Debt Issuance Costs**

In April 2015 FASB issued ASU 2015-03, *Simplifying the Presentation of Debt Issuance Costs*. The amendments in this update require that debt issuance costs be presented on the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts or premiums. This update is effective for annual and interim periods beginning on or after December 15, 2015 and should be applied on a retrospective basis. Early adoption is permitted. The adoption of this update will result in the reclassification of debt issuance costs from long-term other assets to long-term debt on the Corporation's balance sheet. As at March 31, 2015, debt issuance costs included in long-term other assets were approximately \$12 million (December 31, 2014 - \$12 million).

## BUSINESS RISK

The Corporation's business risks have not changed materially from those disclosed in the Business Risk section of the MD&A for the year ended December 31, 2014.

*Note: Additional information, including the Corporation's 2014 Annual Information Form and Audited Annual Financial Statements, is available on SEDAR at [www.sedar.com](http://www.sedar.com) and on the Corporation's website at [www.fortisalberta.com](http://www.fortisalberta.com).*